

Company	Weight	Industry	Positives	Risks
ALLY FINANCIAL INC	3%	Consumer Finance	Leading digital bank, 4+ earnings potential and \$35 TBV before recession, auto loan should hold up better than credit cards, unemployment stimulus should help people make payments on auto loans.	Auto delinquencies are far larger than expected, interest rates moving lower hurt NIM.
ALLSCRIPTS HEALTHCARE	3%	Medical Software	80% of revenue recurring for healthcare software, several newer software initiatives (coordinated care, telemedicine, FollowMyHealth) could gain traction from Covid-19, less than 10x earnings before recession. Renewed focus on margins should help improve growth.	Poor free cash flow, overinvesting on questionable projects, modest debt concerns, most of healthcare outside of hospitals is struggling so new sales could be challenged.
VONAGE HLDGS CORP	3%	Cloud Communications	Broad cloud communications player at more reasonable price than peers, video api business seems to be soaring on do everything from home.	Not perceived as best in class and needs to spend money on sales initiatives to grow.
VERSO CORP	3%	Pulp, Paper and Packaging	80 to 90% of market cap in cash, TBV over 30, 300 million untapped ABL, lowest cost mills in coated freesheet. Some pulp, specialty paper and packaging exposure which is holding up okay.	Coated paper demand is likely to get obliterated until local businesses start using direct mail again and brochures are handed out. Will need to idle a mill at some point.
DXC TECHNOLOGY CO	3%	Information Technology Services	In the process of selling 8% of sales for 40% of Economic Value. Some good assets in the mix, plenty of liquidity, unlikely companies are pulling back spending on mission critical IT that DXC performs.	25% of sales are challenged by transition to cloud. That part of business could really become difficult from a profitability standpoint.
JEFFERIES FINL GROUP INC	3%	Investment Bank with Collection of Other Investments	Great liquidity to navigate environment, some merchant business like Linkem and perhaps Golden Queen could do well and trading profits should be up. Sum of parts far higher than stock price.	Exposure to leveraged finance, oil & gas, Investment banking, real estate all challenged markets.

NOKIA CORP SPONSORED ADR	3%	Networking	Has a nice portfolio of assets with a strong router and optical position. Network spending should hold up on surging data demand. Licensing should hold up as well. Activist interest in assets. Strong balance sheet.	Need to turn around radio systems business and improve profitability.
GENERAL MOTORS CO	2.5%	Automobiles	Good liquidity to deal with storm, really strong technology assets as evidenced by Honda licensing EV tech and Cruise being a leader in Autonomous vehicles. 7+ earnings potential before recession.	In the eye of the storm, lease portfolio, plummeting car sales will lead to serious cash burn if this continues for a long period of time.
ATLAS AIR WORLDWIDE HLDG	2.5%	Air Freight	Lots of business tied to express freight, something that should be doing very well as bellies of passenger airlines are not carrying freight and supply chains disrupted. Lots of Covid-19 supply flying. Does a lot of business for Amazon which should be doing well.	Has a fair amount of leverage, if passenger airlines make some conversions and start using passenger planes for freight, will lead to capacity challenges.
HITACHI LTD ADR	2.5%	Conglomerate/ IT Services	Japanese conglomerate with lots of good assets, Internet of Things/IT assets have a nice position. Conservative balance sheet a strategic advantage.	Some of assets are tied to cyclical sectors and are suffering.
MITSUBISHI ELECTRIC F	2.5%	Conglomerate/ Industrial Automation	Japanese conglomerate with a lot of good assets positioned for the future. Have a nice position in automation/robotics which is challenged now but has strong forward potential. Extremely conservative balance sheet to navigate recession.	Some of divisions will suffer short-term as industrial markets weaken.
VODAFONE GROUP PLC NEW	2.5%	Telecom	Telecom assets should be stable in the recession and provide good cash flow. Internet demand is a positive.	Has high debt, more volatile than typical telecom, some payment credit risk.
INTL BUSINESS MACH CORP	2%	Software and IT Services	Software, cloud and IT assets in general better positioned for digital everything world. Has some really solid technology. Reasonable valuation to earnings power.	Amazon and Microsoft are winning more share in cloud. Risk of being surpassed. Debt elevated post Red Hat.

ORACLE CORP	2%	Software	Stable earnings by performing crucial database functions, growing cloud business with very competitive tech.	Like IBM suffers from perceived inferiority to Amazon and Microsoft and other cloud players.
BAYER AG SPONSORED ADR	2%	Pharmaceuticals and Agriculture	Agg and Pharma will hold up much better than other industries. Eylea had a nice development that should keep growth strong. Leading agg company.	Roundup litigation risk is still there. Debt a little elevated once payout for Roundup considered.
COVESTRO AG SPON ADR	2%	Chemicals	Low cost provider in some chemicals markets that have long-term potential. Extremely clean balance sheet to navigate recession. Benzene pricing collapse a tailwind.	End markets are challenged, lots of discretionary purchases. Overcapacity potential.
TRIBUNE PUGB CO NEW	2%	News and Information	40% of market cap in cash, no debt, strong free cash flow before recession (less than 5x). Subscriber numbers are likely growing significantly from media reports. Activist bought significant % of shares at 13.	Half of revenue comes from advertising, mostly local advertising, which is plummeting. Will evaporate profitability for the time being.
TRINSEO SA	2%	Chemicals	Trading sub 4x free cash flow based on pre-recession earnings power. Nice diverse set of assets although some are challenged. Collapsing oil prices should help margins in some commodity segments. Activists involved, company was aggressively buying back stock when it was 100% higher. Performance plastics and some polystyrene should hold up. Very solid liquidity.	Markets chemicals go into are getting hit. Auto, construction, among others. A cyclical stock in a recession.
CHINA MOBILE LTD SPN ADR	2%	Telecom	Stable telecom assets that pay a good dividend in a tough environment.	Not really a truly private company.
VOLKSWAGEN AG ADR	2%	Automobile	Leading global automaker at attractive valuation investing in right areas for the future.	Autos are going to suffer in 2020.
HANESBRANDS INC	2%	Clothing	Its innerwear and activewear should hold up much better than other clothing categories. Sub 5x pre-recession earnings potential. Leading player in cotton facemask manufacturing which could help stabilize revenue.	Retail goods demand is very weak. Has a fair amount of debt.

BANCO SANTANDER CENT F	2%	Consumer Finance/ Broad Banking	A solid consumer loan-based global bank (lots of residential loans along with other consumer) trading at very depressed price that more than reflects accrual hits to earnings. Less than half of tangible book trading at about 4x pre-recession earnings potential.	Accruals could come in a lot worse than expected. Consumer finance is currently perceived worse than other areas.
SOCIETE GEN FR SPON ADR	2%	Banking	A bank with exposure to consumer, commercial and investment banking. Trading at 3x pre-recession earnings potential and 1/5 th of tangible book. Priced for failure so only needs to beat modest expectations. Has a leading equity trading platform that should be doing well.	Accruals could come in worse than expected burning through more capital than expected.
DOREL INDS INC CL B SUB	2%	Consumer products	Consumer products (online furniture, bicycles and juvenile). Has some leading bicycle brands and is one of the largest sellers of car seats and strollers out there. Priced for failure but reports are showing online furniture is doing well (Wayfair a big customer) and bicycle demand is strong. Juvenile should be stable.	Has modest debt concerns and tariffs crippled profitability last year so a speculative company that has execution problems.
DOMTAR CORP NEW	2%	Consumer Staples and Pulp, Paper & Packaging	Private label supplier of diapers, feminine products and other pulp based hygiene products. Demand for those products is stable to increasing. Pulp demand is solid on things like tissues and wipes demand. Really solid liquidity. Valuation of hygiene assets almost as much as entire value.	Leading supplier of uncoated freesheet paper in North America and that market has collapsed. Has to idle some mills.

MACY'S INC	2%	Discretionary Retail	Only brick and mortar discretionary retailer held and believe it will survive because it has better liquidity than the vast majority. JC Penney, Neiman Marcus and others going into bankruptcy will allow the survivors to grow stronger. Was in 2019 a top 10 digital online seller in the US right behind Wayfair and Target. Real estate value provides optional liquidity. \$2.5 earnings power before recession and closed doors. Non-essential stores will open well before people start traveling and going to large gatherings. In a bad spot but not as bad as some.	Closed doors combined with mostly a fashion seller is a horrible place to be right now. Is losing money.
MYLAN NV	1.5%	Pharmaceuticals	Should have relatively stable sales in this environment and has a compelling valuation.	Debt is elevated and execution concerns add risk to the investment.
CAPSTONE MINING CORP	1.5%	Copper	Unique copper valuation with some underappreciated assets. Cash flow in 2021 will be strong with a modest improvement in copper price. Copper could be a big beneficiary of stimulus.	Copper is weak and its best asset is closed for a month due to the virus. Will be burning cash as long as that mine is closed.
FLEX LTD	1.5%	Electronics Manufacturing	Consumer electronics, medical devices and other products should hold up okay in this environment. Solid valuation for a company that probably still has reasonable demand. Makes ventilators.	Has some leverage and is not immune to a global slowdown.
TEREX CORPORATION NEW	1.5%	Machinery/Construction	Aerial work platform and mobile crushing are areas that had better tailwinds than the rest of construction before this. Strong liquidity to manage through. Possible stimulus could help.	Construction is going to collapse unless the government provides stimulus.
BUNGE LTD	1.5%	Agriculture	Agg supply chain and processing with only small sugar/ethanol. A defensive company with good assets than can still make money in this environment. Weak real a near term benefit.	Has had execution issues that are not fully resolved. Volatile earnings.

OSHKOSK	1%	Machinery/Construction	Broad based machine manufacturer with exposure to construction but also defense and smaller items like refuse trucks and fire trucks. Strong balance sheet and liquidity to manage through. Some areas under contract will hold up better than construction exposed.	Construction is going to collapse unless the government provides stimulus.
REGAL BELOIT CORPORATION	1%	Industrial	Exposure to electrical motors in all sorts of places, HVAC is big, pool pumps, industrial settings. Nice tailwinds and improving execution before recession. Lower valuation than most industrials.	Industrials are going to have trouble in a recession. They just have too much exposure to struggling sectors.
WEST FRASER TIMBER LTD	1%	Lumber	Lowest cost and largest lumber producer in North America. One of the only lumber producers that is investment grade. Strong liquidity to manage through. Low interest rates will benefit housing in a big way at some point in 2021 and beyond.	Housing demand and home renovation demand is going to be very weak for a while.
FLIR SYSTEMS INC	1%	Sensing hardware	Nice future focused portfolio of thermal imaging, machine vision, drones, robotics. A lot of defense spending. I believe its thermal imaging scanners that can spot fever are going to become ubiquitous in restaurants, classroom, etc.	Not as compelling a valuation as other companies and will suffer from the recession too.
LEAR CORP	1%	Automobile	Auto supplier with good exposure to the future of auto with extremely clean balance sheet to manage through.	Auto is going to stink in 2020.
MAGNA INTL INC CL A	1%	Automobile	Auto supplier with strong assets, good exposure to future auto, clean balance sheet.	Auto is going to stink in 2020.
ON SEMI CONDUCTOR CORP	1%	Semiconductor	Broad based semiconductor with exposure in lots of areas.	Industrial and auto exposure is a risk.
INTEL CORP	1%	Semiconductor	Leading semiconductor. PC, cloud, networking all should hold up well.	AMD taking share continues in 2021.

MICRON TECHNOLOGY INC	1%	Semiconductor	Memory and storage company with good cost structure, good execution and good tech. Memory should be doing well on cloud and PC demand.	Smartphone weakness could be a problem if that develops this year.
HARMONIC INC	1%	Networking	Technology to improve video delivery. Strong technical position in industry and could see a surge in demand on video delivery demand.	Has never really developed a consistently profitable business model.
KNOWLES CORP	1%	Semiconductor	Leading acoustic semiconductor player. Nice tailwind with strong earbud demand. Has some other nice growth markets. Clean balance sheet.	Still quite a bit of smartphone exposure that could be challenged, some execution issues, and new growth markets could be slower than projected.
IMPINJ INC	1%	Semiconductor	Leading high frequency RFID player. Huge potential in IOT tracking all sorts of items. New chip is a big leap forward to drive the market. Good cash position.	Earliest adopter of high frequency RFID has been retail and that business will drop significantly. It won't be made up by others in 2020.
CIGNA CORP	1%	Health Insurance	A stable earnings profile at reasonable valuation in the recession.	Competitive Industry with political overhang.
WHIRLPOOL CORP	1%	Appliances	World's largest appliance manufacturer. Lots of room for margin improvement in Europe. Appliances are an at home purchase that could hang in better than other discretionary purchases.	Higher priced durables don't sell well in recessionary conditions. Appliances skew towards higher price.
ALIBABA GRP HOLDING ADR	1%	E-Commerce	Leading e-commerce player with growth in many other assets.	Could be susceptible to slowing discretionary spending. High valuation. May not be focused on best business decisions for shareholders.
CANADIAN SOLAR INC	1%	Solar Energy	Diverse solar company with strong upstream and downstream operations. Trades at significant discount to value of assets and is executing very well these days. Buying back stock.	Rooftop solar will likely weaken in a recession and low fossil fuel prices could slow global growth.
DAQO NEW ENERGY CORP ADR	1%	Solar Energy	One of the lowest cost polysilicon producers in the market. Executing extremely well. Possible margin inflection ahead.	Solar materials are a tough business to consistently make money in. Chinese company may not be focused on shareholders.

DELEK US HLDGS INC NEW	1%	Refining and Midstream	I think refining will come back before oil & gas upstream. Carl Icahn through CVI would like to acquire Delek and there is a reasonable chance it will at a meaningful premium to current trading.	Crack spreads are awful right now. Midstream assets to be challenged by reduced or no drilling.
CRITEO SA SPON ADR	1%	Ad Technology	80% of market cap in cash with no debt or pension. High margin business that should stay profitable even with drop in revenue.	Google Chrome cookie policy to impact business quite a bit and retailers are pulling back on ad spending.
BANK NEW YORK MELLON	1%	Trust & Asset Management	Mostly fee-based business that has less exposure to credit issues or interest spread margins than other banks. A defensive bank.	Trust banks can still suffer from the financial malaise and it is not completely immune.
ARMSTRONG FLOORING	1%	Flooring	Has a real estate asset that before the recession was worth twice its market cap. New management if he turns around the business can turn this stock into a huge gainer. Believe it could sell itself for more than trading before a bankruptcy.	Not profitable and flooring upgrade expenditures are going to decline significantly in 2020. Some level of bankruptcy risk.
CANACCORD GENUITY GROUP INC	1%	Finance	Asset Management and Leading Investment Banking in Canada. Unique compelling valuation.	Investment banking is likely going to be weak.
JETBLUE AIRWAYS CORP	.5%	Airlines	Best balance sheet to make it through this environment.	Demand drop will extend well beyond the summer.
EMBRAER S A ADR	.5%	Aircraft	Good liquidity, Brazilian government wouldn't let Embraer fail and if Boeing transaction goes through, the stock is an immediate double. Private jet markets may come back a lot sooner than commercial aircraft demand.	Orders for commercial aircraft are non-existent. Will burn cash.

SOME ALREADY OWN CONTEMPLATE BUYING FOR OTHERS OR NEW ACCOUNTS ON DIP				
NAUTILUS INC	1%	Fitness	A leading at home fitness company with the broadest lineup of products in the industry. It is seeing a surge in revenue. New management to improve consistency.	Has struggled with profitability and could struggle again if this surge dissipates.
QUAD GRAPHICS	1%	Commercial Printing	With bankruptcy of last major competitor, if assets of that competitor get liquidated vs. a reorganization, this company will have close to a monopoly position printing magazines and catalogs and some other products.	Last man standing may not even be good enough as recession will likely cause page counts and volume to collapse. It also has a marketing/direct marketing business that will suffer. Advertisers are cutting back in a huge way.